



## **FORTUNE DEVELOPMENT SALES NAMED EXCLUSIVE SALES BROKERAGE FOR THE RESIDENCES AT MANDARIN ORIENTAL, MIAMI**

*The Globally Recognized Firm, Leveraging Their Partnership with Christie's International Real Estate, will Lead Sales of Swire Properties' Unparalleled Residential and Hospitality Destination Offering Secluded Island Living*

**MIAMI, FL (November 6, 2023)** – Swire Properties today announced that Fortune Development Sales has been appointed as the exclusive sales and marketing agent for The Residences at Mandarin Oriental, Miami. The Residences, an exquisite collection of private homes, is part of an unparalleled residential and hospitality destination set within a secluded island sanctuary, but only moments away from Miami's vibrant urban core. This unprecedented development on Brickell Key will also be home to what is destined to become the luxury brand's North American flagship hotel.

Fortune Development Sales, led by Edgardo Defortuna, has achieved tremendous success over several decades spearheading the sales of Miami's preeminent luxury residential developments and has a long history of partnership with Swire Properties. Fortune is also the exclusive Miami affiliate of Christie's International Real Estate, a global network of real estate firms in nearly 50 countries and territories around the world.

Through this strategic partnership, Christie's International Real Estate offers buyers at The Residences at Mandarin Oriental, Miami, unprecedented global access to Christie's renowned fine art auction house and international network.

"The Residences at Mandarin Oriental, Miami, is the pinnacle of Swire's four-decade-long journey in developing Brickell Key and it was essential we selected a stellar team to represent this property in Miami and around the world. By working with Fortune Development Sales and Christie's International Real Estate, we are ensuring The Residences at Mandarin Oriental, Miami will become a truly global destination," said Henry Bott, President of Swire Properties.

"We are honored to have been selected by Swire Properties to spearhead the sales efforts for The Residences at Mandarin Oriental, Miami. This transformational development, with its island location and extraordinary architecture, will resonate with discerning buyers who are seeking a sophisticated lifestyle offering in Miami," said Edgardo Defortuna, President and CEO of Fortune International Group.

The Residences at Mandarin Oriental, Miami, will be situated in two stunning towers at the southernmost point of Brickell Key. The first tower will stand at over 800 feet and offer 228 two-to-four-bedroom private homes with floorplans up to 4,700 square feet, including two duplex



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penthouses each spanning over 7,000 square feet. The second tower is approximately 400 feet tall and houses the newly built Mandarin Oriental Hotel with 121 guest rooms, 66 private Residences, and 28 hotel Residences.

“It is a privilege for our firm to be associated with The Residences at Mandarin Oriental, Miami. Mandarin Oriental sets the benchmark for legendary service worldwide and this development is truly one-of-a-kind,” said Thad Wong, co-CEO of Christie's International Real Estate. “It is rewarding to have the opportunity to offer our clients a product that is truly the best in its class in a magnificent location with five-star amenities and hospitality offerings.”

Swire Properties has commissioned an incredible global team to design both the Residences and hotel. Kohn Pedersen Fox is responsible for the striking exterior architecture of both buildings. Parisian designers Tristan Auer and Laura Gonzalez will make their distinct marks on the Residences and hotel interiors, respectively, and Thai firm Shma who will create the lush landscaping. This is the first new development commission for Auer, Gonzalez, and Shma in the United States. Both towers offer near-panoramic Biscayne Bay views and are connected by an expansive resort-style podium with over 100,000 square feet of unmatched amenities, including multi-tiered infinity swimming pools, private cabanas, executive workspaces, dining rooms with chef kitchens, world-class restaurants, a signature spa, and cutting-edge health and wellness facilities.

The Residences at Mandarin Oriental, Miami, will be the culmination of residential development on Brickell Key, the exclusive island community developed by Swire Properties for over forty years. Conveniently situated across the causeway from Brickell Key is Brickell City Centre, a \$1 billion, 4.9 million square feet mixed-use space developed by Swire Properties that has transformed the Brickell neighborhood and established a new focal point in Miami. The Residences at Mandarin Oriental, Miami, represents the final opportunity to own a new residence on the island when sales launch in early 2024.

For more information, please visit [mo-residencesmiami.com](http://mo-residencesmiami.com) or [@MOresidencesmiami](https://www.instagram.com/MOresidencesmiami) on Instagram.

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### **ABOUT SWIRE PROPERTIES INC**

Swire Properties Inc., headquartered in Miami since 1979, is one of South Florida's leading developers of urban office, hotel, and condominium properties. The powerhouse developer is known for its \$1-billion, master-planned development of Brickell City Centre and the island of Brickell Key in downtown Miami.

The Company is the U.S. real estate arm of Swire Properties Limited, which develops and manages commercial, retail, hotels, and residential properties globally. Swire Properties is widely recognized for its staunch commitment to sustainable development and is ranked highly on major global sustainable development benchmarks and indices. It is ranked fourth among real estate peers globally on the Dow Jones Sustainability World Index 2022.

Swire Properties' ultimate holding company is John Swire & Sons Limited, an international conglomerate with a diversified portfolio of businesses that was founded in Liverpool over 200 years ago and is headquartered in the U.K.

For more information, visit <https://swirepropertiesusa.com/>.

### **ABOUT FORTUNE DEVELOPMENT SALES**

Fortune Development Sales division, led by Edgardo Defortuna, is the premier, exclusive on-site sales and marketing representative for third-party development projects in South Florida, having sold more than 31,000 units and currently representing some of South Florida's most successful projects such as: Cipriani Residences, Missoni Baia, Una Residences, 2000 Ocean, Monaco Yacht Club & Residences, One Park Tower, Baccarat and Casa Bella Residences, among others. Synonymous with excellence, quality, customer service and unwavering commitment to the highest standards of luxury, Fortune has been a recognized leader in development, sales, and marketing since 1983. The firm's real estate brokerage division, Fortune Christie's International Real Estate, is the exclusive Christie's affiliate in Miami-Dade and Broward counties. Fortune International Group has 21 offices around the world with over 1,000 associates. Fortune's international broker network reaches legions of prospective buyers from South Florida to Buenos Aires, Hong Kong to São Paulo, and Manhattan to Paris. The company's current development portfolio includes many of the most prominent residential properties in South Florida including Jade Signature, The Ritz-Carlton Residences, Sunny Isles Beach, and Auberge Beach Residences & Spa Fort Lauderdale. For more information, visit [fortuneintlgroup.com](http://fortuneintlgroup.com).



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**ABOUT MANDARIN ORIENTAL HOTEL GROUP**

Mandarin Oriental Hotel Group is the award-winning owner and operator of some of the world's most luxurious hotels, resorts, and residences. Having grown from its Asian roots into a global brand, the Group now operates 37 hotels and 11 residences in 25 countries and territories, with each property reflecting the Group's oriental heritage, local culture, and unique design. Mandarin Oriental has a strong pipeline of hotels and residences under development and is a member of the Jardine Matheson Group.